



14-16 NOVEMBER 2008 • EUREXPO LYON
www.funexpo-expo.com

Participation agreement

Please return
the original to:

E.T.A.I. - Funexpo
48-50 rue Benoît Malon
94 250 Gentilly - France

Your usual contact:

Show Director
Didier ROGER

droger@etai.fr
Tél. + 33 (0)1 41 98 40 31
Fax + 33 (0)1 41 98 40 70

The "Pre-fitted stand" package

(Minimum surface area of 9 m²)

- A dedicated area
- Inclusion in the official catalogue
- Exhibitor and installer badges
- Press and PR departments
- 300 invitation cards
- Stand installation: partitions, carpet, sign, banner
- Stand cleaned daily
- General security services
- Official exhibition catalogue

Payment terms

A deposit equivalent to 50% of the total fixed fee including VAT for your participation, which relates to the surface area of your stand, must be sent in with your application form. Payments must be made by cheque or bank transfer only and must be attached to the application form.

The remaining balance must be paid by 1 September 2008. Additional invoices for miscellaneous services and supplies not included in the "Package" will be sent to you after the show and are payable upon receipt.

All applications for participation must be accompanied by a deposit of 50% of the fee. Payable by cheque to: "société ETAI". Please note: this payment method is available to French companies only.

Or by bank transfer

- For payments from France, enter the wording:

Banque CIC Ouest Saint Honoré GCE, 11 B rue d'Aguesseau
75 008 Paris - France

E.T.A.I. account: RIB 30066 10949 00010159601 06

- For payments from abroad, enter the wording:

Please note in French "Transfert bancaire en faveur du CIC" (Crédit Industriel et Commercial) - Agence CIC Ouest Saint Honoré GCE, 11 B rue d'Aguesseau - 75 008 Paris - France International bank account number - IBAN : FR76 3006 6109 4900 0101 5960 106 - Swift : CMCIFRPP



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Your Stand

1. Exhibitor

Company name: _____
Address: _____
Postcode: _____ City: _____ Country: _____
Tel.: _____ Fax: _____
Email: _____
Website: www. _____
EU VAT no.: _____
Name of the supervisor at the show: _____
Position: _____
Tel.: _____ Email: _____

2. Representative (if applicable)

Name of the representative's company: _____
Acting as: agent importer
Address: _____
Postcode: _____ City: _____ Country: _____
Name of the contact at the show: _____
Tel.: _____ Fax: _____
Email: _____

3. Invoicing name and address (if different from the exhibitor's address)

Name of the company to invoice: _____
Address: _____
Postcode: _____ City: _____ Country: _____
Contact name: _____
Tel.: _____ Fax: _____
Email: _____
EU VAT no.: _____

FIXED PRICE

Pre-fitted stand: 9 m² € 2,680 ex.VAT
 12 m² € 3,390 ex.VAT
 15 m² € 3,848 ex.VAT
 18 m² € 4,410 ex.VAT
 27 m² € 6,000 ex.VAT
 36 m² € 7,840 ex.VAT

€ ex. VAT

Additional m² (above 36 m²) m²
x 214 € = € ex. VAT

Assurance obligatoire € 85 ex. VAT

Prix total € ex. VAT

TVA 19,6% €

Total inc. VAT	€
Booking deposit (50% of the total fee including VAT)	€ (inc. VAT)

Signed in (city) _____ On _____

Stamp and signature _____

Inclusion in the show's catalogue

Type of business

- | | |
|---|---|
| <input type="checkbox"/> Funeral items | <input type="checkbox"/> Training and teaching |
| <input type="checkbox"/> Monumental art, Vaults, Marble work and Granite work | <input type="checkbox"/> Matériels (Transport et Travaux) |
| <input type="checkbox"/> Fittings, Furnishings | <input type="checkbox"/> Equipment (Transport and Works) |
| <input type="checkbox"/> General supplies and products | <input type="checkbox"/> Trade associations |
| <input type="checkbox"/> Hygiene, Cleaning | <input type="checkbox"/> Others (please specify) _____ |

Specify what equipment, products, processes or services you will present at your stand.

If you are a distributor or importer, complete the paragraph below:

Companies represented _____ Products _____ Countries _____

Advertising in the official catalogue

Company name: _____
Address: _____
Postcode: _____ City: _____ Country: _____
Tel.: _____ Fax: _____
Email: _____
Contact name: _____
Position: _____
Tel.: _____ Email: _____
Invoicing address: _____
Postcode: _____ City: _____ Country: _____
EU VAT no.: _____

Advertising rates

Please tick the relevant option / (price ex. VAT)

- | | |
|---|-----------------|
| <input type="checkbox"/> Full-page four-colour | € 1,500 ex. VAT |
| <input type="checkbox"/> Half-page four-colour | € 800 ex. VAT |
| <input type="checkbox"/> Quarter-page four-colour | € 500 ex. VAT |
| <input type="checkbox"/> Logo package
<small>(four-colour in the catalogue + internet)</small> | € 240 ex. VAT |

Signed in (city) _____ On _____

Stamp and signature _____

• Technical information

Format: 148 x 210 mm. Offset printing with a line screen of 100 for B&W, line screen of 133 for colour (with proof).

• Document submission

Your CD-Rom and paper proof must reach us at least a month before publication.

• Payment terms

In cash upon publication and upon presentation of the invoice and a supporting document (copy of the catalogue).



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General Terms

GENERAL TERMS

Article 1 - Scope and field of application of the present general conditions: Any request for participation that the organiser accepts implies that the participant accepts without reserve and provides full consent to: 1) the present general sales conditions that prevail over all other documents of the participant's, and notably over all general purchasing conditions; 2) the applicable exhibition rules and prescriptions, notably as concerns health and safety, which will be pointed out to him by the organiser before or during the exhibition.

PARTICIPATION

Article 2 - Exhibition organisation: The organiser determines the exhibition organisation procedures, notably the opening date and times, its duration, the place where it will be held, and the participation conditions.

Article 3 - Participation conditions:

3.1. Exhibitors admitted for participation in the exhibition are those whose products, services or activities contribute to the object of the exhibition. The organiser may refuse a participation request from an exhibitor whose products or services do not match the exhibition objectives.

3.2. Any person wishing to participate in the exhibition sends his participation request to the organiser before the date of closure for registrations (the postal date having probative force) using a form made available by the organiser. The participation request must be filled in and signed by a person qualified to commit the exhibitor's responsibility, and must be accompanied with a 50% down payment of the rental price, including tax, for the desired space. When a participation request is sent, it constitutes a firm and irrevocable commitment on the exhibitor's part to pay the full price of his participation in the exhibition.

3.3. The organiser decides on the participation requests, which he may refuse without having to give his reasons. If he refuses, he proceeds with the reimbursement of the sums paid, less the processing costs, which he keeps. Acceptance of participation may consist of an invoice sent to the exhibitor.

Article 4 - Allocation of stands:

4.1. The organiser draws up the exhibition plan and distributes the spaces freely, taking into consideration the participants' desires insofar as possible. The organiser can modify the area and arrangement of the spaces requested, without this modification being a reason for the participant to cancel his participation commitment.

4.2. The organiser informs the participant of the stand location with a drawing including the dimensions of the allocated stand as precisely as possible. This information is provided for reference and can be modified, and/or include differences with respect to the real size of the spaces, without the possibility of making a claim against the organiser for this. The participant has seven days to make any claims about the allocated space. Once this time is passed, it is considered that the participant has accepted the proposed space.

PARTICIPANT'S GENERAL OBLIGATIONS

Article 5 - Stand installation and decoration: The participant is committed to comply with the organiser's technical specifications, which include conditions concerning stand design, fluid connections, display arrangements, and the use of audiovisual and sound processes. Any installation that is not in conformity or is likely to create a disturbance for neighbouring exhibitors or safety, public circulation or comfort, must be disassembled or modified by the participant at the organiser's first request.

Article 6 - Assembly/disassembly, reconditioning:

6.1. The stands are to be assembled and disassembled, and the spaces reconditioned, according to the calendar set by the organiser. Any delay lays the participant open to penalties and damages in favour of the organiser, who further reserves the right to proceed with disassembly and reconditioning of the spaces at the cost and risk of the exhibitor.

6.2. Any degradation caused by a participant or his installations is the responsibility of the participant.

6.3. In the case that the exhibition duration is extended, the participants may be authorised to close their stands at the original date of closure without removing the products exhibited or modifying the appearance of the stand as it was before the date decided by the exhibition organiser.

Article 7 - Routing of products: The exhibited products are routed to the stands by the participants, at their cost and risk, in accordance with the entry and exit conditions set by the organiser.

Article 8 - Products and services:

8.1. The exhibited products and services must conform with the exhibition nomenclature.

8.2. Participants agree to comply with French regulations in force. If the exhibition is held in a foreign country, the participants agree to comply with the local regulations in force.

8.3. On-site sales with immediate delivery to the buyer are prohibited.

8.4. Any customs formalities concerning the exhibited products are the participant's responsibility.

Article 9 - Cleaning the stands: Stands are to be cleaned according to conditions set by the organiser.

Article 10 - Insurance:

10.1. It is obligatory that participants be insured through the organiser against the financial consequences of their civil liability as exhibitor, and the damages they undergo. The organiser remits a copy of the policy to the participant. Only this policy has probative force of the risks covered and of the insurance terms. The premium the participants owe for this insurance is specified in the registration dossier. The participants can ask the organiser to send them an insurance certificate stating the risks covered, the coverage limits, and the period of coverage. The participants may subscribe any additional insurance, under reserve of waiving recourse against the organiser and/or his insurance company.

10.2. Any claims must be declared in writing to the organiser and to the insurance company within twenty-four hours, in the case of theft, or within five days for other cases, indicating the circumstances of the incident and the approximate amount of the damages. In cases of theft, the participant must file a complaint with the police authorities that have jurisdiction on the exhibition premises. The original of the complaint file is to be appended to the claim declaration.

Article 11 - Assignment, sub-rental: Without prior authorisation from the organiser, it is prohibited for the participant to transfer or sub-rent his space or to exhibit services or products belonging to any firm that is not an exhibitor.

FINANCIAL TERMS

Article 12 - Prices: The organiser sets the rental price of the stands. The organiser may alter the prices, notably in case of rate increases by his service organisations and suppliers, or subject to changes in tax or social conditions.

Article 13 - Payment conditions:

13.1. The participant pays the stand rental price and accessory costs according to the procedures set by the organiser in the exhibition participation request.

13.2. Any tardy participation request gives rise to the payment of all the sums already payable at the date of the request.

Article 14 - Payment delay and default:

14.1. Any delay in payment at the due dates set by the organiser leads to the application of delay interests and one and a half times the legal interest rate, after formal notice that has remained without effect. Any collection costs entailed are at the debtor's expense.

14.2. Non compliance with the payment dates leads to cancellation of the participant's right to use the allocated space.

Article 15 - Abandonment: The stand rental price and accessory costs are fully due in case of abandonment by the participant, or if the stand is unoccupied for any reason whatsoever. Any stand not occupied by a participant 24 hours before the beginning of an exhibition can be freely allocated to another exhibitor by the organiser, and the participant cannot claim any reimbursement for this.

Article 16 - Exhibition cancellation: If the exhibition is cancelled by force majeure or for unforeseeable economic reasons, the organiser returns the amount received to the participants pro rata their payments, after deduction of the costs actually incurred.

OTHER

Article 17 - Organiser's civil liability insurance: The organiser is insured for the financial consequences of his civil liability as organiser.

Article 18 - Intellectual property:

18.1. The participant formally affirms to the organiser that he holds the intellectual property rights enabling him to represent the products or services exhibited in the exhibition, and expressly authorises the organiser to reproduce and represent the products and services he exhibits free of charge, on any media whatsoever, to promote the exhibition.

18.2. The organiser is the sole holder of the publication and sales rights for the exhibitor catalogue, as well as of the rights in reference to the advertising contained in the catalogue. The requisite content for creating the catalogue is supplied by exhibitors under their responsibility. The organiser may modify or not publish the contents forwarded by the exhibitors. The organiser cannot be held responsible for errors or omissions contained in the catalogue.

18.3. Exhibitors who use music on their stands are responsible for accomplishing the corresponding formalities and royalty payments to the applicable authors' union, and the organiser declines all responsibility in this regard.

18.4. Image and sound coverage. The organiser determines the image and sound coverage conditions for the exhibition.

Article 19 - Safety: The organiser ensures exhibition safety. His safety decisions are applicable immediately and participants are expected to comply with them.

Article 20 - Utilities: Whenever feasible, the electricity, telephone, water or compressed air network connections are made at the participants' request, at their expense in the allotted time slots, on special forms at their disposal.

Article 21 - Visitor access to the exhibition: In order to safeguard the final purpose of the exhibition, the organiser defines the visitor access conditions to the exhibition and, further to this end, reserves the right to refuse any admission.

Article 22 - Exhibition passes and entry tickets: The participants receive exhibitor passes and visitor invitations allowing access to the exhibition, under conditions set by the organiser. The passes, invitations and entry tickets delivered by the organiser are the only documents allowing access to the exhibition.

Article 23 - Violation of general conditions: Any violation of the present general conditions or of the internal rules laid down by the organiser may give rise to the immediate exclusion of the participant, without reducing the damages the organiser would rightfully be able to claim from the participant. The organiser has a possessory lien on the exhibited products as well as on the furniture and decorative objects belonging to the participant.

Article 24 - Disputes: Any claim or dispute concerning the exhibitor's participation in the exhibition or made by the organiser and which cannot be settled amicably will be brought before the courts having jurisdiction over the organiser's head office.

Article 25 - Modification of rules: The organiser reserves the right to decide on all cases not covered in the present rules, and to stipulate new terms whenever he deems it necessary.